

WE MILL THE PROFITS FOR YOU







Acquisition & Funding

Management Contract

Development & Opening

Performance Management

Exit Strategy or Repositioning



## Values we operate with:



Equality: To provide global advisory solutions to hospitality clients with access to best practices of industry.



Innovation: To practice 'outside the box' approach; while maintaining non-reliance on conventional methods.



Mutual Growth: To align business performance with incentive mechanism to maintain motivation and trust.



## **What makes us Unique?**



Proven to be exceptional in People Management across all scales and positions



Proven record of higher ROI in the industry



Adept professionals from multifarious fields & backgrounds



One-stop innovative solutions for all asset-related services



A dynamic team, mentored by 50+ years experience of Industry veterans



Concise deliverables; proven best across the country









# Hotel Management Consulting Services

**Hospitality Management & Operations services** from ProMiller offer expertise in management models and design. It includes deployment of human resources and/or intellectual resources for the positive growth of business. **Our services mill** profits without compromising the upkeep of the asset which results in longterm asset appreciation across the lifecycle of the project.

Hotel Asset Management

Third-party Hotel Management



### Leadership



#### **Diwan Gautam Anand**

Mentor at ProMiller; Ex Executive Vice President at ITC Hotels; Founding Trustee at Cuisine India Foundation



#### **Sahil Pandita**

Founder & CEO at ProMiller; Co-founder at Cuisine India Foundation; Director at School To Lead Foundation



#### **Vishesh Sahgal**

Managing Partner at ProMiller; IHM Aurangabad Alum; Former Leadership positions at IHCL



**Varun Dewan** 

Partner at ProMiller; CEO at Profitable Rooms



**Iconic 5-star Hotels & Resorts** 

#### **ITC Hotels**

Profiling and setting up multiple ITC Hotels & Resorts

**Goa Marriott Resort & Spa Asset Management** 

**Taj Lands End, Mumbai Business & Operations Review** 

Radisson Blu Plaza, Delhi Asset Management

Hyatt Regency, Delhi Operations

#### Taj Gurugram

**Asset Management & Owner Representation** 

Sheraton Dushanbe (now Hilton)

**Asset Management & Owner Representation** 



2 <u>Independent Hotels</u>

The Ummed Ahmedabad Asset Management & Owner Representation

**The Ummed Jodhpur**Asset Management & Owner Representation

TSG Group of Hotels & Resorts Entire group Hotel Management

Blue Diamond Hotel, Korba Full-scale Hotel Management

Godwin Group of Hotels

Meerut, Haridwar, Goa, Jaisalmer

Marketing and Owner Representation

Select Resorts, Manesar & Goa Asset Management & Revenue Management



**3** <u>Unique Experiential Stays</u>

Irayos Lifestyle Retreat, Dhanu Owned & Operated

Saavaj Resort, Gir National Park Full-scale Resort management

Nature Resort, Kahna National Park (proposed)
Turn-key consultants & Project Management

**ITC Grand Bharat, NCR Pre-opening & Operations** 



# 4. Other Experiences

#### **Brand Negotiations**

Successful brand negotiation for various owners with brands like Hyatt, Accor, Taj, Royal Orchid, Radisson Hotel Group, Marriott & ITC

#### **Feasibility & Valuation**

Feasibility & Valuation for various branded & independent hotels in the length and breadth of the country

#### **Merger & Acquisition**

Managed investment interests in Hospitality industry for reputed corporate houses in country. Successfully managed & closed transactions in cities like Goa, Haridwar, Ahemedabad, Surat and Mumbai in last 3 years



## **Our Offices**



Mumbai C005, Poornima Towers, Peddar Road -400026



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# For any queries



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